

## **Small Business Opportunities**

LAX Integrated Express Solutions (LINXS) is proud to have been selected by Los Angeles World Airports (LAWA) to design, build, operate, finance and maintain the LAX Automated People Mover (APM) system. This historic project—the largest contract ever awarded in the City of Los Angeles with a value of \$4.9B—will begin passenger service in 2023. In addition to creating a world-class user experience for LAX visitors and reducing traffic congestion in and around the airport, the APM also provides a once-in-a-generation opportunity to invest in Los Angeles' businesses and the people and communities those businesses support.

LINXS has proudly committed to dedicating 30 percent of the Design and Construction value to local, small and disabled veteran-owned businesses. That commitment represents more than \$585 million in work—an investment we are proud to make towards growing small businesses. At least \$85 million will be entirely committed to Local Small Businesses and will stay in Los Angeles County to strengthen the local economy. LINXS will provide monthly training sessions and customized Mentorship Programs to help emerging businesses thrive.

LINXS is looking for Small Business Enterprises (SBE), Disabled Veteran Business Enterprises (DVBE), Local Business Enterprises (LBE), Local Small Business Enterprises (LSBE), and other diverse businesses interested in opportunities with our team including but not limited to the following scopes of work:

- Access Flooring
- Acoustical/Specialty Ceilings
- Caulking & Sealants
- Doors, Frames & Hardware
- Fireproofing
- Flooring
- Furniture
- Misc. Building Specialties
- Overhead/Coiling Doors
- Painting
- Permanent Fences & Gates
- Project Progressive & Final Clean
- Quality Assurance & Special
  Inspections

- Roofing & Roof Specialties
- Scaffolding & Stair Towers
- Seismic Expansion
  Joints/Covers (Buildings)
- Sheet Metals/Flashing/Louvers
- Signage (Buildings)
- Skylights
- Special Coatings
- Striping & Wheel Stops
- Tile & Stone
- Toilet Partitions & Accessories
- Visual Display Units
- Waterproofing
- Window Coverings

Please visit us at www.lalinxs.com to learn more about the APM project.

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## How to Get Involved

1. **Stay Connected.** Firms may sign up to receive LINXS' Notices of Interest for upcoming contract opportunities at <u>www.lalinxs.com/opportunities</u>.

2. **Respond to Notices of Interest.** Subcontractors will be contacted by LINXS personnel to confirm their interest and bidding status.

3. **Complete Prequalification.** Firms that match the requested scope of work will be provided prequalification forms.

4. Get on the Bidders List. LINXS Procurement will evaluate the prequalification documents and add appropriate firms to the bidder list.

5. **Contract Award Criteria.** Proposals will be evaluated by LINXS, and the bidder providing the best overall value will be selected.

## About the Automated People Mover

LINXS is a fully integrated team comprised of Fluor, Balfour Beatty, ACS Infrastructure Development, Dragados USA, HOCHTIEF PPP Solutions, Flatiron, and Bombardier Transportation, and is further supported by an exceptional design team comprised of HDR and HNTB. Bombardier Transportation, the global leader for APM technology and operations, will provide the APM Operating System, including all vehicles.

The APM system will bring convenience and time-certainty for guests traveling to or from LAX. During peak hours, driverless trains will arrive at stations every two minutes. The trains will have wide doors for easy access with luggage, large windows for viewing, plenty of hand holds, and seats for those in need. Station platforms are open-air, light-filled and have escalators, elevators, and moving walkways for quick, convenient access to the terminals.

The APM is the centerpiece of the Landside Access Modernization Program (LAMP), which also includes a Consolidated Rent-a-Car (ConRAC) facility, Intermodal Transportation Facility, and associated roadway improvements. The APM will reduce vehicle congestion in the terminal loop, provide a connection with L.A. Metro's regional transportation system, create new locations for passenger pick-up and drop-off, reduce emissions, and provide reliable access to the terminals.